ATTORNEY GENERAL OF THE STATE OF NEW	/ YORK	
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IN THE MATTER OF	:	
WETHERLY CAPITAL GROUP, LLC	:	Investigation
AND DAV/WETHERLY FINANCIAL, L.P.	:	No. 2009-172
	:	
	X	

# ASSURANCE OF DISCONTINUANCE PURSUANT TO EXECUTIVE LAW § 63(15)

In March 2007, the Office of the Attorney General of the State of New York (the "Attorney General"), commenced an industry-wide investigation (the "Investigation"), pursuant to Article 23-A of the General Business Law (the "Martin Act"), into allegations of "pay-to-play" practices and undisclosed conflicts of interest at public pension funds, including the New York State Common Retirement Fund. This Assurance of Discontinuance ("Assurance") contains the findings of the Attorney General's Investigation and the relief agreed to by the Attorney General and Wetherly Capital Group and its wholly-owned subsidiary DAV/Wetherly Financial, L.P. (together "Wetherly").

WHEREAS, the Attorney General finds that trillions of dollars in public pension funds in the United States are held in trust for millions of retirees and their families and these funds must be protected from manipulation for personal or political gain;

WHEREAS, the Attorney General finds that public pension fund assets must be invested solely in the best interests of the beneficiaries of the public pension fund;

WHEREAS, the Attorney General finds that the New York State Common

Retirement Fund in particular is the largest asset of the State and, having been valued at

\$150 billion at the time of the events described in this Assurance, was larger than the entire State budget this year;

WHEREAS, the Attorney General finds that public pension funds are a highly desirable source of investment for private equity firms and hedge funds;

WHEREAS, the Attorney General finds that private equity firms and hedge funds frequently use placement agents, finders, lobbyists, and other intermediaries (herein, "placement agents") to obtain investments from public pension funds;

WHEREAS, the Attorney General finds that these placement agents are frequently politically-connected individuals selling access to public money;

WHEREAS, the Attorney General finds that the use of placement agents to obtain public pension fund investments is a practice fraught with peril and prone to manipulation and abuse;

WHEREAS, the Attorney General finds that the legislature has designated the New York State Comptroller, a statewide elected official, as the sole trustee of the Common Retirement Fund, vesting the Comptroller with tremendous powers over the Common Retirement Fund, including the ability to approve investments and contracts worth hundreds of millions of dollars;

WHEREAS, the Attorney General finds that persons and entities doing business before the State Comptroller's Office are frequently solicited for and in fact make political contributions to the Comptroller's campaign before, during, and after they seek and obtain business from the State Comptroller's Office;

WHEREAS, the Attorney General finds that this practice of making campaign contributions while seeking and doing business before the Comptroller's Office creates at

least the appearance of corrupt "pay to play" practices and thereby undermines public confidence in State government in general and in the Comptroller's Office in particular;

WHEREAS, the Attorney General finds that the system must be reformed to eliminate the use of intermediaries selling access to public pension funds, and to eliminate the practice of making campaign contributions to publicly-elected trustees of public pension funds while seeking and doing business before those public pension funds;

WHEREAS, the Attorney General is the legal adviser of the Common Retirement Fund under New York's Retirement and Social Security Law §14;

WHEREAS, Wetherly and its principals, Daniel Weinstein and Vicky Schiff (together, the "Principals"), acknowledge the problems with "pay-to-play" practices and conflicts of interest inherent in the use of placement agents and other third-party intermediaries to obtain public pension fund investments;

WHEREAS, Wetherly and its Principals recognize the need for reform, and endorse the Attorney General's Public Pension Reform Code of Conduct, which, among other things, bans the use of third-party placement agents in connection with public pension fund investments in the United States;

WHEREAS, Wetherly has fully cooperated with the Attorney General's investigation.

#### I. <u>WETHERLY</u>

1. Wetherly Capital Group is a placement agent firm whose principal offices are located in Los Angeles, California. Wetherly Capital Group's wholly-owned subsidiary, DAV/Wetherly Financial, L.P. is a registered broker-dealer. Wetherly was founded in 1998.

#### II. THE NEW YORK OFFICE OF THE STATE COMPTROLLER

- 2. The New York Office of the State Comptroller (the "OSC") administers the New York State Common Retirement Fund (the "CRF"). The CRF is the retirement system for New York State and many local government employees. Most recently valued at \$122 billion, the CRF is by far the single largest monetary fund in State government and the third-largest public employee pension fund in the country. The New York State Comptroller is designated by the legislature as the sole trustee responsible for faithfully managing and investing the CRF for the exclusive benefit of over one million current and former State employees and retirees.
- 3. The Comptroller is a statewide elected official and is the State's chief fiscal officer. The Comptroller is the sole trustee of the CRF, but typically appoints a Chief Investment Officer and other investment staff members who are vested with authority to make investment decisions. The Comptroller, the Chief Investment Officer and CRF investment staff members owe fiduciary duties and other duties to the CRF and its members and beneficiaries.
- 4. The primary functions of the OSC are to perform audits of state government operations and to manage the CRF. The CRF invests in specific types of assets as set forth by statute. The statute's basket provision allows a percentage of the CRF portfolio's investments to be held in assets not otherwise specifically delineated in the statute. From 2003 through 2006, the CRF made investments that fell into this "basket" through its Division of Alternative Investments. This division was primarily comprised of staff members or investment officers who reported through the Director

of Alternative Investments to the Chief Investment Officer, who reported to the Comptroller with respect to investment decisions.

- 5. During the administration of Alan Hevesi, who was Comptroller from January 2003 through December 2006 ("Hevesi"), the CRF invested the majority of its alternative investments portfolio in private equity funds. Beginning in approximately 2005, the CRF also began to invest in hedge funds. The CRF generally invested in private equity funds as one of various limited partners. In these investments, a separate investment manager generally served as the general partner which managed the day-to-day investment. The alternative investment portfolio also included investments in fund-of-funds, which are investments in a portfolio of private equity or hedge funds. The CRF invested as a limited partner in fund-of-funds. In other words, the CRF would place a lump sum with a fund and that fund would essentially manage the investment of these monies by investing in a portfolio of other sub-funds.
- 6. The CRF was a large and desirable source of investments funds. Gaining access to and investments from the CRF was a competitive process, and frequently the investment manager who served as the general partner of the funds retained third parties known as "placement agents" or "finders" (hereinafter "placement agents") to introduce and market them to CRF. If an investment manager paid a fee to the placement agent in connection with an investment made by the CRF, the CRF required that the investment manager make a written disclosure of the fee and the identity of the placement agent to the Chief Investment Officer or to the manager of the fund-offunds.

- 7. Once the CRF was introduced to and interested in the fund, the fund was referred to one of CRF's outside consultants for due diligence. At the same time, a CRF investment officer was assigned to review and analyze the transaction. If the outside consultant found the transaction suitable, the investment officer then determined whether to recommend the investment to the Director of Alternative Investments.
- 8. If the investment officer recommended a proposed private equity investment, and the Director of Alternative Investments concurred, then the recommendation was forwarded to the Chief Investment Officer for approval. If the Chief Investment Officer approved, he recommended the investment to the Comptroller, whose approval was required before the CRF would make a direct investment. There was a similar process for hedge fund investments, which required the recommendation of the senior investment officer to the Chief Investment Officer and the Chief Investment Officer's approval and recommendation to the Comptroller. Given this process, the Chief Investment Officer could not make an investment unless the proposed investment had been vetted by an outside consultant and recommended by multiple levels of investment staff, including the Director of Alternative Investments, the Chief Investment Officer and the Comptroller.
- 9. Placement agents and other third parties who are engaged in the business of effecting securities transactions and who receive a commission or compensation in connection with that transaction are required to be licensed and affiliated with broker-dealers regulated by an entity now known as the Financial Industry Regulatory Authority ("FINRA"). To obtain such licenses, the agents are required to pass the "Series 7" or equivalent examination administered by FINRA.

# III. THE MORRIS/LOGLISCI INDICTMENT

- 10. As a result of the Investigation, a grand jury returned a 123-count indictment (the "Indictment") of Henry "Hank" Morris, the chief political officer to Hevesi, and David Loglisci, the CRF's Director of Alternative Investments and then Chief Investment Officer. The Indictment charges Morris and Loglisci with enterprise corruption and multiple violations of the Martin Act, money laundering, grand larceny, falsifying business records, offering a false instrument for filing, receiving a reward for official misconduct, bribery, rewarding official misconduct and related offenses. The Indictment alleges the following facts in relevant part as set forth in this Part III of the Assurance.
- 11. Morris, the chief political advisor to Hevesi, and Loglisci, joined forces in a plot to sell access to billions of taxpayer and pension dollars in exchange for millions of dollars in political and personal gain. Morris steered to himself and certain associates an array of investment deals from which he drew tens of millions of dollars in so-called placement fees. He also used his unlawful power over the pension fund to extract vast amounts of political contributions for the Comptroller's re-election campaign from those doing business and seeking to do business with the CRF.
- 12. In November 2002, Hevesi was elected to serve as Comptroller, and took office on January 1, 2003. Prior to and after the 2002 election, Morris served as Hevesi's paid chief political consultant and advisor. Upon Hevesi taking office in 2003, Morris began to exercise control over certain aspects of the CRF, including the alternative investment portfolio.

- 13. Morris asserted control over CRF business by recommending, approving, securing or blocking alternative investment transactions. Morris also influenced the CRF to invest for the first time in hedge funds, an asset class that was perceived to be riskier than private equity funds, so that Morris and his associates could reap fees from hedge fund transactions involving the CRF.
- 14. Morris participated in discussions to remove and promote certain executive staff at the CRF. In or about April 2004, for example, Morris and certain other high-ranking OSC officials determined that the original Chief Investment Officer of the CRF was not sufficiently accommodating to Morris and his associates. Morris participated in the decision to remove the original Chief Investment Officer and promote Loglisci to that position.
- 15. Beginning in 2003, Morris also began to market himself as a placement agent to private equity and hedge funds seeking to do business with the CRF. At the same time that Morris was profiting through investment transactions involving the CRF, Morris participated with Loglisci in making decisions about investments. In particular, during the Hevesi administration, Morris occupied three conflicting roles at the CRF although he had no official position there: (1) he advised and helped manage the CRF's alternative investments, acting as a de facto Chief Investment Officer; (2) he brokered deals between the CRF and politically-connected outside investment funds offering investment management services, earning millions in undisclosed fees as a placement agent; and (3) he had a commercial, personal and political relationship as the Comptroller's chief political strategist and fundraiser.

16. Through his role at the CRF, Morris became a de facto and functional fiduciary to the CRF and its members and beneficiaries, and owed a fiduciary duty to act in the best interests of the CRF and its members and beneficiaries. However, Morris breached this duty and used his influence over the CRF investment process to enrich himself and other associates. Morris's multiple roles generated conflicts of interest, which Loglisci had knowledge of and failed to disclose.

17. Loglisci ceded decision-making authority to Morris regarding particular investments and investment strategies to be pursued and approved by the CRF. During this time, Loglisci was also aware that Morris had an ongoing relationship with the Comptroller. Loglisci was a fiduciary to the CRF and a public officer with duties pursuant to the Public Officers Law and therefore had a duty to disclose his own and others' actual and potential conflicts of interests. Loglisci failed to disclose Morris's role to members and beneficiaries of the CRF through the CRF's annual report or otherwise. Loglisci and Morris concealed their corrupt arrangement and Morris's role in investment transactions from the investment staff, ethics officers, and lawyers at CRF. Additionally, Loglisci failed to disclose his own conflicts of interest involving the financing and distribution of his brother's film, "Chooch," by Morris and other persons receiving an investment commitment from the CRF.

18. In sum, from 2003 through 2006, through Morris's and Loglisci's actions as described above, the process of selecting investments at the CRF – investments of billions of dollars – was skewed and corrupted to favor political associates, family and friends of Morris and Loglisci, and other officials in the Office of the State Comptroller. Morris and Loglisci corrupted the alternative investment selection

process by making investment decisions based on the goal of rewarding Morris and his associates, rather than based exclusively on the best interests of the CRF and its members and beneficiaries. Morris and Loglisci favored deals for which Morris and his associates acted as placement agents, or had other financial interests, which interests were often concealed from investment staff and others. The scheme was manifested in several ways:

- a. In some instances, Morris and Loglisci blocked proposed CRF investments where the private equity fund or hedge fund would not pay them or their associates.
- b. In yet others, Morris inserted his associates as placement agents, who then shared fees with Morris and on others, Morris, Loglisci and their associates inserted placement agents into proposed transactions as a reward for past political favors.
- c. On one transaction, Morris was a principal of an investment in which Morris served as placement agent.
- d. On some transactions, Morris was the placement agent through a broker/dealer, Searle & Company ("Searle") or another entity controlled by Morris and Morris shared fees with an associate. On certain other transactions, the structure was reversed, so that an associate of Morris was the placement agent, who shared fees with Morris. These fee sharing arrangements were often not disclosed to fund managers or to the CRF investment staff, other than Loglisci.
- 19. Morris concealed his conflicting roles as political consultant, CRF gatekeeper and CRF placement agent from the CRF alternative investment staff and others. Morris also concealed financial relationships he had with Loglisci and another OSC official. At times, Morris concealed his role as CRF investment gatekeeper from funds that hired him as a placement agent. In some instances, Morris obtained placement agreements and fees for himself and others from certain fund managers through false

and misleading representations and material omissions, including claims that Searle was the official placement agent for the CRF.

- 20. Loglisci helped to conceal his and Morris's scheme by maintaining exclusive custody of letters to the CRF that disclosed the use of placement agents and fees paid relating to certain CRF investment transactions.
- 21. As a result of Morris and Loglisci's scheme, Morris and his associates earned fees on more than five billion dollars in commitments to more than twenty private equity funds, hedge funds, and fund-of-funds during the Hevesi administration. These deals generated tens of millions of dollars in fees to Morris and his associates.

# IV. FINDINGS AS TO WETHERLY

# A. FS Equity Partners V

- 22. The Investigation revealed that Wetherly was retained by Freeman Spogli & Co. ("Freeman Spogli") as of February 15, 2002. The "consulting agreement" between Wetherly and Freeman Spogli listed a group of targeted investors to whom Wetherly would market FS Equity Partners V. Their agreement was amended on or about January 8, 2003 to include three additional targeted investors, including the CRF. According to the placement agreement, Freeman Spogli would pay Wetherly a placement fee equivalent to 1% of any capital committed to FS Equity Partners V by an enumerated targeted investor.
- 23. Julio Ramirez, Jr., ("Ramirez"), who worked as an unlicensed placement agent at Wetherly, took the lead in marketing FS Equity Partners V to the CRF. Wetherly entered into an agreement with Morris, whereby Morris would receive 40% of fees received by Wetherly in connection with any CRF investment in Freeman Spogli.

Morris agreed to help Wetherly place Freeman Spogli at the CRF. Morris's agreement with Wetherly was not reduced to writing, and Morris was not a licensed placement agent at the time that he entered into this arrangement.

- 24. Freeman Spogli was not aware that Morris would be involved in the FS Equity Partners V placement with the CRF, or that Wetherly had entered into an arrangement with Morris.
- 25. On or about December 29, 2003, the CRF invested \$50 million in FS Equity
  Partners Fund V. In accordance with its agreement with Wetherly, Freeman Spogli
  paid Wetherly 1% of CRF's \$50 million commitment, or \$500,000, in or about January
  2004. As agreed upon by Morris and Wetherly, and without Freeman Spogli's
  knowledge, Wetherly paid Morris 40% of its fee indirectly through Ramirez. Upon
  receipt of the \$500,000 fee, Wetherly paid Ramirez \$200,000 on or about February 2,
  2004. Ramirez in turn wrote a \$200,000 check dated February 5, 2004 to PB
  Placement LLC, a shell company controlled by Morris. The post-closing disclosure
  letter did not inform the CRF of the payments to Morris.

# **B.** Ares Corporate Opportunities Fund

26. In or about August of 2002, Ares Management, LLC ("Ares") retained a California-based lobbying firm (the "California Lobbyist") as a placement agent. Although the California Lobbyist was registered as a lobbyist in California, the California Lobbyist was not a broker-dealer, and nobody at the California Lobbyist was properly registered to buy and sell securities until at least 2006. The placement agreement between Ares and the California Lobbyist contemplated a limited number of institutional investors to whom the California Lobbyist would market the Ares

Corporate Opportunities Fund ("ACOF"). The original August 2002 agreement between Ares and the California Lobbyist included an enumerated list of targeted investors. A February 2003 amendment to that agreement added the CRF as a potential investor.

27. In or about February of 2003, Wetherly entered into a sub-finder arrangement with the California Lobbyist with respect to the ACOF. Wetherly represented to the California Lobbyist and Ares that it had relationships with principals at a number of institutional investors, including the CRF. According to its agreement, the California Lobbyist was to receive 1.5% of capital committed to ACOF by the CRF. The California Lobbyist in turn agreed to pay Wetherly either 50% or 85% of its placement fee, depending on the institutional investor. Although the CRF does not appear either on the February 2003 sub-finding agreement between the California Lobbyist and Wetherly, or a subsequent amendment to that agreement, the investigation revealed that Ares ultimately agreed to pay Wetherly directly on its share of any CRF investment in ACOF.

28. As with FS Equity Partners V, Ramirez took the lead in marketing ACOF to the CRF. Wetherly entered into an agreement with Morris, whereby Morris would receive 40% of fees received by Wetherly in connection with any CRF investment in the ACOF. Morris agreed to help Wetherly place the ACOF at the CRF. As with FS Equity Partners V, Morris's agreement with Wetherly was not reduced to writing, and Morris was not a licensed placement agent at the time that he entered into this arrangement.

- 29. Ares was not aware that Morris would be involved in the CRF placement, or that Wetherly had entered into an arrangement with Morris.
- 30. On or about December 31, 2003, CRF invested \$50 million in the ACOF. In accordance with its agreements with the California Lobbyist and Wetherly, over the next two years, Ares paid the California Lobbyist \$112,500 and Ares paid Wetherly \$637,500, totaling \$750,000 or approximately 1.5% of CRF's \$50 million commitment. As agreed upon by Morris and Wetherly, Wetherly paid Morris 40% of fees received by it indirectly through Ramirez. Upon receipt of each fee payment from Ares, Wetherly paid Ramirez, who in turn wrote checks to PB Placement LLC, a shell company controlled by Morris. In total, Wetherly paid Ramirez \$225,000 intended for Morris. The post-closing disclosure letter did not inform the CRF of the payments to Morris.

#### C. Levine Leichtman Capital Partners Fund III

- 31. In or about February 2004, Levine Leichtman Capital Partners ("LLCP") retained Wetherly as a placement agent for Levine Leichtman Capital Partners Fund III ("LLCP III"). LLCP agreed to pay Wetherly the equivalent of 1% of any capital committed by CRF or its affiliates to LLCP III. An express provision of the retention letter executed by LLCP and Wetherly provided that Wetherly "may separately engage, at its own expense and with the prior written approval of [LLCP], sub-agents as it may deem necessary or appropriate." However, at no time did Wetherly seek LLCP's consent to the hiring of any sub-agents.
- 32. Wetherly began marketing LLCP III to Aldus Equity ("Aldus") starting in or about early 2005. On behalf of the CRF, Aldus managed the Aldus/NY Emerging

Fund, a discretionary fund of funds. Pursuant to that marketing effort, Wetherly entered into a written sub-agent agreement with Searle & Co. ("Searle"), a registered broker/dealer with which Hank Morris was affiliated. The agreement between Wetherly and Searle was dated as of March 1, 2005, though Searle did not execute the agreement until on or about August 6, 2005. As indicated in the agreement, Wetherly was to pay Searle 40% of all placement fees Wetherly received in connection with any CRF investment in LLCP III. LLCP was not aware of the fact, or the details, of Wetherly's arrangement with Searle and Morris.

- 33. Wetherly assisted in the placement of LLCP III with the Aldus/NY Emerging Fund. Morris, through a wholly-owned entity, received 35% of management fees the CRF paid to Aldus with respect to the Aldus/NY Emerging Fund. In or about March 2005, Aldus invested \$20 million of the Aldus/NY Emerging Fund into LLCP III.
- 34. LLCP paid Wetherly \$200,000 in placement fees (an amount equal to 1% of the Aldus/NY Emerging Fund capital commitment to LLCP III). Wetherly then paid Searle \$80,000 or 40% of the amount it received from LLCP. Morris received \$76,000 from Searle. Wetherly did not disclose to LLCP the fact of these payments to Searle or Morris.

# D. Campaign Contributions

37. Ramirez solicited the other Wetherly Principals for campaign contributions for Hevesi, and on or about June 20, 2003, Wetherly contributed \$2,500 to Hevesi's reelection campaign. Subsequently, Wetherly was solicited for campaign contributions by Hevesi's campaign fundraiser. Wetherly contributed an additional \$11,500 to

Hevesi's re-election campaign on or about December 6, 2004 and April 15, 2005. In total, Wetherly contributed \$14,000 to the Hevesi campaign.

#### **AGREEMENT**

WHEREAS, Wetherly wishes to resolve the Investigation and is willing to abide by the terms of this Agreement set forth below;

WHEREAS, Wetherly does not admit or deny the Attorney General's findings as set forth in this Assurance;

WHEREAS, the Attorney General is willing to accept the terms of the Assurance pursuant to New York Executive Law § 63(15), and to discontinue, as described herein, the Investigation of Wetherly;

WHEREAS, the parties believe that the obligations imposed by this Assurance are prudent and appropriate;

IT IS HEREBY UNDERSTOOD AND AGREED, by and between the parties, as follows:

#### I. <u>CONDUCT</u>

- 38. The Attorney General and Wetherly hereby enter into the attached Public Pension Fund Reform Code of Conduct, which is hereby incorporated by reference as if fully set forth herein.<sup>1</sup>
- 39. Wetherly hereby agrees to immediately and permanently cease acting as a Placement Agent in connection with Public Pension Fund investments in the United States. Wetherly Capital Group, LLC further agrees to wind down within the 18 months following entry of this Assurance of Discontinuance.

Capitalized terms are as defined in the Attorney General's Public Pension Fund Code of Conduct.

40. The Principals of Wetherly further agree to comply with the Attorney General's Public Pension Fund Code of Conduct as it pertains to them with respect to any activities they participate in apart from Wetherly. The Code precludes the Principals from being engaged by an Investment Firm to provide advice, consulting and/or marketing services in connection with potential investments by a Public Pension Fund, other than where acting as a principal, shareholder, or bona fide employee of the investment firm, where the engagement involves direct or indirect communications by the Principals with any Official, Public Pension Fund Official, Public Pension Fund Advisor, or other Public Pension Fund fiduciary or employee with respect to the investment.<sup>2</sup>

#### II. PAYMENT

- 41. Upon the signing of this Assurance, Wetherly agrees to pay a total of ONE MILLION (\$1,000,000) DOLLARS to the Office of the Attorney General. Payment shall be effectuated as follows:
  - a. Within 180 days of the signing of this Assurance, Wetherly shall make a
    payment of FOUR HUNDRED THIRTY THOUSAND ONE HUNDRED
    NINETY THREE DOLLARS AND EIGHTY TWO CENTS
    (\$430,193.82) to the State of New York, which will in turn be returned by
    the Attorney General to the CRF for the benefit of its members, and shall
    not be used for any other purpose.
  - b. Within 360 days of the signing of this Assurance, Wetherly shall make a payment of THREE HUNDRED THOUSAND (\$300,000) DOLLARS to

By its terms, the Public Pension Fund Reform Code of Conduct does not prohibit signatories from advising private equity firms regarding marketing strategies concerning Public Pension funds.

- the State of New York, which will in turn be returned by the Attorney General to the CRF for the benefit of its members, and shall not be used for any other purpose.
- c. Wetherly is hereby credited with a payment in an amount equal to TWO HUNDRED THOUSAND (\$200,000) DOLLARS that it previously paid LLCP, which LLCP turned over to the Office of the Attorney General upon the signing of its own Assurance of Discontinuance on or about September 17, 2009, and which has been returned by the Attorney General to the CRF for the benefit of its members.
- d. Within 30 days of the signing this assurance, Wetherly shall make a payment of SIXTY NINE THOUSAND EIGHT HUNDRED SIX DOLLARS AND EIGHTEEN CENTS (\$69,806.18), which payment shall be designated as costs incurred by the Attorney General in its investigation. This payment shall be made by certified or bank check directly to Stroz Friedberg LLC, 32 Avenue of the Americas, Fourth Floor, New York, New York, 10013, Attn: Ed Stroz.
- 42. Except as otherwise provided in paragraph 41, each payment shall be in the form of a certified or bank check made out to "State of New York" and mailed or otherwise delivered to: Office of the Attorney General of the State of New York, 120 Broadway, 25<sup>th</sup> Floor, New York, New York 10271, Attn: Linda Lacewell, Special Counsel.
- 43. Wetherly agrees that it shall not, collectively or individually, seek or accept, directly or indirectly, reimbursement or indemnification, including, but not limited to,

payment made pursuant to any insurance policy, with regard to any or all of the amounts payable pursuant to paragraph 42 above.

# III. GENERAL PROVISIONS

- 44. Wetherly admits the jurisdiction of the Attorney General. Wetherly is committed to complying with relevant laws to include the Martin Act, General Business Law § 349, and Executive Law § 63(12).
- 45. The Attorney General retains the right under Executive Law § 63(15) to compel compliance with this Assurance. Evidence of a violation of this Assurance proven in a court of competent jurisdiction shall constitute <u>prima facie</u> proof of a violation of the Martin Act, General Business Law § 349, and/or Executive Law § 63(12) in any civil action or proceeding hereafter commenced by the Attorney General against Wetherly.
- 46. Should the Attorney General prove in a court of competent jurisdiction that a material breach of this Assurance by Wetherly has occurred, Wetherly shall pay to the Attorney General the cost, if any, of such determination and of enforcing this Assurance, including without limitation legal fees, expenses and court costs.
- 47. If Wetherly defaults on any obligation under this Assurance, the Attorney General may terminate this Assurance, at his sole discretion, upon 10 days written notice to Wetherly. Wetherly agrees that any statute of limitations or other time-related defenses applicable to the subject of the Assurance and any claims arising from or relating thereto are tolled from and after the date of this Assurance. In the event of such termination, Wetherly expressly agrees and acknowledges that this Assurance shall in no way bar or otherwise preclude the Attorney General from commencing, conducting or prosecuting any investigation, action or proceeding, however denominated, related

to the Assurance, against Wetherly, or from using in any way any statements, documents or other materials produced or provided by Wetherly prior to or after the date of this Assurance, including, without limitation, such statements, documents or other materials, if any, provided for purposes of settlement negotiations, except as otherwise provided in a written agreement with the Attorney General.

- 48. Except in an action by the Attorney General to enforce the obligations of Wetherly in this Assurance or in the event of termination of this Assurance by the Attorney General, neither this Assurance nor any acts performed or documents executed in furtherance of this Assurance: (a) may be deemed or used as an admission of, or evidence of, the validity of any alleged wrongdoing, liability or lack of wrongdoing or liability; or (b) may be deemed or used as an admission of or evidence of any such alleged fault or omission of Wetherly in any civil, criminal or administrative proceeding in any court, administrative or other tribunal. This Assurance shall not confer any rights upon persons or entities who are not a party to this Assurance.
- 49. Wetherly has fully and promptly cooperated in the Investigation, shall continue to do so, and shall use its best efforts to ensure that all the current and former officers, directors, trustees, agents, members, partners and employees of Wetherly (and any of Wetherly's parent companies, subsidiaries or affiliates) cooperate fully and promptly with the Attorney General in any pending or subsequently initiated investigation, litigation or other proceeding relating to the subject matter of the Assurance. Such cooperation shall include, without limitation, and on a best efforts basis:
  - a. Production, voluntarily and without service of a subpoena, upon the request of the Attorney General, of all documents or other tangible

evidence requested by the Attorney General, and any compilations or summaries of information or data that the Attorney General requests that Wetherly (or Wetherly's parent companies, subsidiaries or affiliates) prepare, except to the extent such production would require the disclosure of information protected by the attorney-client and/or work product privileges;

- b. Without the necessity of a subpoena, having the current (and making all reasonable efforts to cause the former) officers, directors, trustees, agents, members, partners and employees of Wetherly (and of Wetherly's parent companies, subsidiaries or affiliates) attend any Proceedings (as hereinafter defined) in New York State or elsewhere at which the presence of any such persons is requested by the Attorney General and having such current (and making all reasonable efforts to cause the former) officers, directors, trustees, agents, members, partners and employees answer any and all inquiries that may be put by the Attorney General to any of the them at any proceedings or otherwise; "Proceedings" include, but are not limited to, any meetings, interviews, depositions, hearings, trials, grand jury proceedings or other proceedings;
- c. Fully, fairly and truthfully disclosing all information and producing all records and other evidence in its possession, custody or control (or the possession, custody or control of Wetherly's parent companies, subsidiaries or affiliates) relevant to all inquiries made by the Attorney General concerning the subject matter of the Assurance, except to the extent such inquiries call for the disclosure of information protected by the attorney-client and/or work product privileges; and
- d. Making outside counsel reasonably available to provide comprehensive presentations concerning any internal investigation relating to all matters in the Assurance and to answer questions, except to the extent such presentations call for the disclosure of information protected by the attorney-client and/or work product privileges.
- 50. In the event Wetherly fails to comply with paragraph 49 of the Assurance, the Attorney General shall be entitled to specific performance, in addition to other available remedies.
- 51. The Attorney General has agreed to the terms of this Assurance based on, among other things, the representations made to the Attorney General and his staff by Wetherly, its counsel, and the Attorney General's Investigation. To the extent that

representations made by Wetherly or its counsel are later found to be materially incomplete or inaccurate, this Assurance is voidable by the Attorney General in his sole discretion.

- 52. Wetherly shall, upon request by the Attorney General, provide all documentation and information reasonably necessary for the Attorney General to verify compliance with this Assurance.
- 53. All notices, reports, requests, and other communications to any party pursuant to this Assurance shall be in writing and shall be directed as follows:

### If to Wetherly:

Andrew E. Tomback Milbank, Tweed, Hadley & McCloy LLP One Chase Manhattan Plaza New York, NY 10005

## If to the Attorney General:

Office of the Attorney General of the State of New York 120 Broadway, 25<sup>th</sup> Floor New York, New York 10271 Attn: Linda Lacewell

- 54. This Assurance and any dispute related thereto shall be governed by the laws of the State of New York without regard to any conflicts of laws principles.
- 55. Wetherly consents to the jurisdiction of the Attorney General in any proceeding or action to enforce this Assurance.
- 56. Wetherly agrees not to take any action or to make or permit to be made any public statement denying, directly or indirectly, any finding in this Assurance or creating the impression that this Assurance is without factual basis. Nothing in this paragraph affects Wetherly's: (a) testimonial obligations; or (b) right to take legal or factual

positions in defense of litigation or other legal proceedings to which the Attorney General is not a party.

- 57. This Assurance may not be amended except by an instrument in writing signed on behalf of the parties to this Assurance.
- 58. This Assurance constitutes the entire agreement between the Attorney General and Wetherly and supersedes any prior communication, understanding or agreement, whether written or oral, concerning the subject matter of this Assurance. No representation, inducement, promise, understanding, condition or warranty not set forth in this Assurance has been relied upon by any party to this Assurance.
- 59. In the event that one or more provisions contained in this Assurance shall for any reason be held to be invalid, illegal, or unenforceable in any respect, such invalidity, illegality, or unenforceability shall not affect any other provision of this Assurance.
- 60. This Assurance may be executed in one or more counterparts, and shall become effective when such counterparts have been signed by each of the parties hereto.
- 61. Upon execution by the parties to this Assurance, the Attorney General agrees to suspend, pursuant to Executive Law § 63(15), this Investigation as and against Wetherly, its employees, and its beneficial owners solely with respect to its marketing of investments to public pension funds in New York State.

62. Any payments and all correspondence related to this Assurance must reference

AOD # 09-172

WHEREFORE, the following signatures are affixed hereto on the dates set forth

below.

ANDREW M. CYOMO

Attorney General of the State of New York

By:

Andrew M. Cuomo

120 Broadway

25<sup>th</sup> Floor

New York, New York 10271

(212) 416-6199

Dated: February 8, 2010

WETHERLY CAPITAL GROUP, LLC DAV WETHERLY FINANCIAL, L.P.

By Doniel Women

By: Vichy Schiff

Dated: February 2, 2010